

CREATIVE MARKETING & DESIGN DIRECTOR



JAMES KORTE

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Work Accomplishments



DIRECTOR OF MARKETING & DESIGN - 2024-PRESENT

- Led creative concepting and oversaw execution of content creation and distribution for social properties, website, events, and special demand generation projects
- Directed outside creative and technical agencies/vendors to deliver on-brand assets that meet business goals



MARKETING & DESIGN MANAGER - 2021-2024

- Mentored and managed a cross-functional creative team on bleeding edge content creation techniques and social distribution best practices
- Designed and executed a data-informed content strategy across social and owned properties



MANAGER OF DEMAND GENERATION, GLOBAL - 2016-2021

- Led growth and campaign execution for a B2B demand and lead qeneration program for global IT distributor
- Grew top line program revenue from \$100k to \$750k between 2016 and 2020
- Led Hubspot implementation and served as in-house SME
- Retained 100% of hires for over 5+ years

POSSIBLE

MARKETING PROGRAM MANAGER, P&G TEAM - 2014-2016

- Managed creative build and launch of GilletteShaveClub.com
- Awarded Gold Addy for 2015 Downy GoPro Video [Producer]
- Increased team utilization from 82% to 125% between '14-'15



DESIGN TEAM/MARCOM LEAD - 2011-2014

- Client-side management of global website re-build
- Established global company brand standards

SalesFuel*

INTERACTIVE DESIGNER - 2009-2010

- Conceptualized, shot, edited, and delivered audio/video podcast for the advertising industry
- Led development for all company identity across the web and social

COLUMBUS BLUE JACKETS

DIGITAL DESIGNER - 2005-2009

- Served in various capacities on game night crew
- Designed 2008 season ticket package
- Winner of the Best Arena Experience at 2007
 IDEA Conference

Skills Inventory

- ▼ Marketing/Creative Team Leadership
- Marketing and Campaign Planning
- ✓ Organic Social + Content Strategy
- Art Direction and Design
- ▼ Video Production and Editing
- ✓ Organic & Paid Search (SEO/SEM)
- Copywriting
- Podcasting and Hosting
- **▼** Paid Social Advertising
- ▼ Measurement and Analytics
- **▼** Public Speaking and Presentation

Tools























Education

OHIO UNIVERSITY - ATHENS, OH GRADUATED 2005

BS, Visual Communication: Interactive Multimedia Minor: Film Studies

